

While Partners HealthCare Posts a **\$350 Million Profit**

North Shore Medical Center Nurses and Our Patients are Shortchanged



The registered nurses of North Shore Medical Center, who are negotiating a new contract with Partners Health Care, are taking this opportunity to seek the public's support in our effort to create conditions that restore this facility's respect for professional nurses and that will allow us to deliver the first-rate care our patients have come to expect.



- For years, North Shore Medical Center has been affiliated with Partners Health Care and Massachusetts General Hospital. The Partners system is the most profitable health care employer in the state, posting profits in 2012 of more than \$352 million, with revenues in excess of \$9 billion.
- Despite these enormous profits, this conglomerate is actively engaged in an effort to shortchange the nurses who provide 90 percent of the clinical care you receive at NSMC, which can compromise our ability to recruit and retain the staff needed to deliver optimum patient care. This includes:
 - * **A 50% cut to the nurses annual salary scale** – No other nurses in the Partners system are being asked to reduce their salary scale and coming at a time when North Shore Medical Center nurses are already paid as much as 20 percent less than nurses at other Partners facilities, while our CEO is paid as much as 19 percent more than other CEOs in the system.
 - * **Elimination of overtime pay after eight hours** – The hospital is demanding the right to take away overtime premium pay for nurses after their daily shift, which is a standard for nurses in the hospital industry. We believe this change would lead to an effort to force nurses to work longer hours, when medical research shows exhausted nurses cannot provide safe patient care.

To justify these cuts for nurses, Partners cites the fact that North Shore Medical Center cares for a disproportionate share of the poor and elderly, despite the fact that Partners recently opened a profitable outpatient surgical center in Danvers, which has siphoned off significant revenues from our facility for Massachusetts General Hospital.

We are proud of the work we do and the community and patients we serve.

Help Us Help You

Contact NSMC CEO Robert G. Norton today at **978-354-4000**;
Rgnorton@partners.org. Tell him to stand up for nurses and our
community. Insist that Partners be fair to those who care.