



LABOR SCHOOL

Get an “MNA Labor School” Jacket when you complete any two Labor School Tracks.

REGISTER NOW!

Free to all Members!

The Collective Bargaining Process

Week 1 – Monday, March 2, 2015

Collective Bargaining and the Legal Foundation, Process Overview, Ground Rules, Bargaining Committees and the Contract Action Team

Week 2 – Monday, March 16, 2015

Preparing for Bargaining - Surveys, Calendar, Priorities, Defining and Developing a Contract Campaign, The Committee Decision Making Process

Week 3 – Monday, March 30, 2015

At the Bargaining Table – Tactics and Signals, Roles at the Table, Writing Contract Language, Leverage & Pressure Tactics, Use of the Media

Week 4 – Thursday, April 20, 2015

Contract Costing, Strikes, Workplace Actions and Work to Rule, Mediation, Impasse, Tentative Agreement, Committee Recommendation and Ratification

All classes will run from 5:30 p.m. to 7:30 p.m. with a light meal provided. Classes will be held at the Region 1 Office at 241 King St, Suite 226, Northampton, MA 01600. All MNA members are invited regardless of which Region you are from.

Please register by calling Allyson Garcia, Region 1 Office Manager at 413-584-4607 or contacting her at region1@mnarn.org

See You There!

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Association



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MNA