



**Two Sessions!!**

10:00 a.m. to 12:00 p.m.

5:30 p.m. to 7:30 p.m.

Classes are held at

Region 2 Office

365 Shrewsbury Street

Worcester, MA 01604

When registering, please specify which

Session you will be attending

508-756-5800 or [region2@mnarn.org](mailto:region2@mnarn.org)

***Register Now!***  
**Track 3: Collective Bargaining**

**Week 1: September 16, 2010**

- Negotiations and the Legal Basis

**Week 2: September 30, 2010**

- Preparing for Bargaining
- Committee Decision Making

**Week 3: October 21, 2010**

- Table Tactics/Reading Signals
- Use of the Media

**Week 4: November 18, 2010**

- Costing the Contract



Get an **“MNA Labor School”** Jacket when you complete any 2 Labor School Tracks.